

Contractors: Have You Outgrown QuickBooks?

HERE'S HOW TO TELL — AND WHAT TO DO NEXT

When you're just starting your business, QuickBooks seems like a logical choice of accounting software. It's easy to set up, easy to use, and familiar to most business users.

It was probably the right decision for you to choose QuickBooks. In your early years of your construction business, the software did its job. But as your company has grown, have you begun to see the shortcomings of QuickBooks? Have you created manual work arounds and dozens of spreadsheets?

Growing contractors often face increasingly complex demands that require greater visibility into financial and operational performance. You need capabilities such as job cost accounting, project management, compliance, and integrations to other software. You might have discovered that QuickBooks can't deliver.

You have a better choice: adopt a modern, mobile cloud construction accounting system.

When you switch to a true cloud and mobile solution, your field team members will be able to connect with your office instantly and seamlessly. No matter where they are, they'll access customer information, check on compliance, and manage and track all project issues, changes, and job costs in one central application. You'll have confidence that your whole team is on the same page with a "single source of the truth."

The new generation of cloud-based construction software has dramatically reduced the cost and risk of moving from QuickBooks. All you need is a web browser and an internet connection — there's no need to invest in technology, servers, software, integration, or related IT resources.

Let's take a closer look at the advantages cloud construction accounting software offers over QuickBooks.



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At-A-Glance Comparison

CAPABILITY	DESCRIPTION	ACUMATICA CONSTRUCTION EDITION	QUICKBOOKS
Job Cost Accounting	Manage AP workflows from entering an invoice through routing approvals and cutting checks. Customer billing seamlessly driven by real-time project costing that includes up-to-date costs on labor, materials, equipment, and more.	+	-
Project Management	Maintain a complete view of project details—including real-time field updates — with instantaneous information flow between your project management team, your back-office staff, and management. Manage and track all activities, issues, changes, project documents, and job costs from one central area.	+	-
Compliance	Manage lien waivers and releases, insurance certificates, and status updates. Provide expiration and other alerts to staff and suppliers.	+	-
Customer Management	See real-time data on all customer activities, including customer contacts, quotes, orders, invoices, payments, support cases, and service calls. Use a self-service customer portal to let customers access the information they need.	+	-
Adaptable Workflows	Automate, control, and streamline accounting and back-office construction processes to reduce the burden for accounting, operations, and front-office staff throughout your organization.	+	-
Comprehensive Reporting	Deliver timely, accurate reports that provide relevant insights into the health of your construction project.	+	-
Role-based Dashboard	Deliver real-time visibility into the state of your business by construction role — to the right stakeholders at the right time. Self-service dashboard, with drill down into the detail, provide comprehensive insights into business performance.	+	-
Extensive Integrations	Integrate with leading construction applications to allow the best-of-breed solution mix your business needs.	+	-
Unlimited Users	Give access to employees so they can get the information they need without requiring additional user licenses.	+	-

See Acumatica Construction Edition in Action

QuickBooks got you this far. But if your company is ready for a new level of profitable growth, it's time to transition to a cloud software solution that can support you all the way. Acumatica Construction Edition is full-featured construction accounting software that helps you connect your field and office teams, improve margins and streamline your most time-intensive processes. Let the IBS team help you get you started, request a demo today.

Contact us today for a free custom demo: (973) 575-4950 | ibsre.com | sales@ibsre.com

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