



## ACUMATICA CONSTRUCTION EDITION for Home Builders

### **REACH COMPANY OBJECTIVES FROM SITE DEVELOPMENT THROUGH HOME DESIGN, BUILD, AND WARRANTY MANAGEMENT**

Acumatica's Construction Edition is a full-featured Construction ERP that helps you improve margins and project control from site development through home design, build, and warranty management.

#### **GAIN MORE CONTROL OVER YOUR BUSINESS**

Acumatica Construction Edition lets you:

- Track all the details of your business—including activities and documentation for developments, single-family houses, and townhomes—when every home and every day is different.
- Build standards into templates to streamline planning, purchasing, and material management. Acumatica's Construction Edition provides the tools to help you manage budgets, commitments, and costs.
- Link to contract details and record change orders, subcontracts, fees, warranty costs, and more.

#### **IMPORTANT FEATURES FOR HOME BUILDERS**

- **Integration with other productivity solutions** – Share critical information among employees and suppliers. Acumatica integrates with BuildPro, SupplyPro, and Microsoft Office to maintain productivity and simplify communications with customers.
- **Home Technology, Offsite Construction** – Launch new home features and construction methods cost effectively, updating contract and project templates to include all the specifics and capturing field comments, photos, and videos on as-built progress.
- **Customer Portals and CRM** – Use web sites and Customer Resource Management (CRM) capabilities to promote and capture leads, cultivate prospects, track sales cycles, and streamline customer selections, change orders, and warranty needs.
- **Communicate with the Homeowners** – Whether a production or a custom home builder, eventually communication with the home buyer enters the process. Keep track of all emails, conversations, documents, and photos to insure nothing is missed while improving customer service.
- **Invest Wisely** – Reduce your initial investment on construction accounting software with Acumatica's easy to implement capabilities, software as a service (SAAS), and consumption-based (not user-based) pricing. Acumatica is supported by construction experts in Acumatica's worldwide channel team and tech leaders such as Amazon and Microsoft.

#### **KEY BENEFITS**

##### **MAKE DECISIONS MORE EFFECTIVELY**

- Manage projects, costs, and companywide capacity with a solution that links opportunities, contracts, schedules, budgets, change orders, subcontracts, and compliance from one screen

##### **DOCUMENT MANAGEMENT**

- Manage plans, contracts, specifications, submittals, emails, change orders, photos, spreadsheets, inspection reports, etc., and send them to your team with Microsoft Outlook

##### **DIRECT EVERY PROJECT**

- Keep the field and home office on schedule, identifying problems early and updating plans, deliveries, crews, and equipment requirements
- Manage employee results by tracking details by sub-job to address needs and reward strong performers

##### **MANAGE FINANCIALS**

- Forecast and manage costs, payroll, overheads, profits, cash, and taxes accurately, using percentage completed, and completed contract accounting

##### **GROW YOUR BUSINESS**

- Use Customer Relationship Management (CRM) for tracking customer changes and providing web portals and field service for customer service and warranty



### ACUMATICA CONSTRUCTION EDITION FEATURES AND CAPABILITIES

<b>Project Management</b>	Gain a complete view of project details that provides updates from the field to the management team with any changes from the customer or the field.
<b>Contracts</b>	Create links between contract details and sub-jobs in the project plan to include all addenda and change orders.
<b>Budgets</b>	Link budgets directly to contracts, accounting, and the project plan for managing hard and soft costs, change orders, profits, overheads, and fees in real time.
<b>Commitments</b>	Update subcontracts and purchase orders from accounts payable, including comparing budgets with actual and standard costs based on sub-jobs and industry standard cost codes.
<b>Job Costing</b>	Enhanced costing tracks codes, types, and sub-jobs to keep project management and accounting coordinated on actual and standard costs.
<b>Subcontracts</b>	Subcontractors stay current on project needs from bidding through payment, including flexible retainage options.
<b>Change Orders</b>	Use the standard workflow or create custom workflows for large projects, including estimating, scheduling, and approvals with electronic signatures.
<b>Compliance</b>	Manage lien waivers and releases, insurance, certificates, and status updates, providing expiration and other alerts to staff and suppliers.
<b>Project Billing</b>	Confirm details and automatically generate pro forma, progress, and time and material invoices from one screen, including quick billing.
<b>Retainage</b>	Manage initial retainage and any changes to streamline invoicing and payments for accounts receivable and accounts payable.
<b>Joint Checks</b>	Integrate purchase requisitions, contracts, and inventory control with subcontracts to simplify project and joint check management.
<b>Payroll</b>	Support multiple unions, locals, classes, benefit packages, and complex wages, as well as certified wages and executive compensation.
<b>Construction Mobile App</b>	Quickly check key reports on phones and tablets and give staff and subcontractors the tools to enter job and equipment time cards. Access the complete system over any device, and search for all project details from one global search box.

### THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

#### STREAMLINE OPERATIONS

**Manage your business more efficiently:**

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

#### ADAPTABLE SOLUTION

**Add and extend:**

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

#### YOUR BUSINESS ACCELERATED

**Get a single version of the truth:**

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows